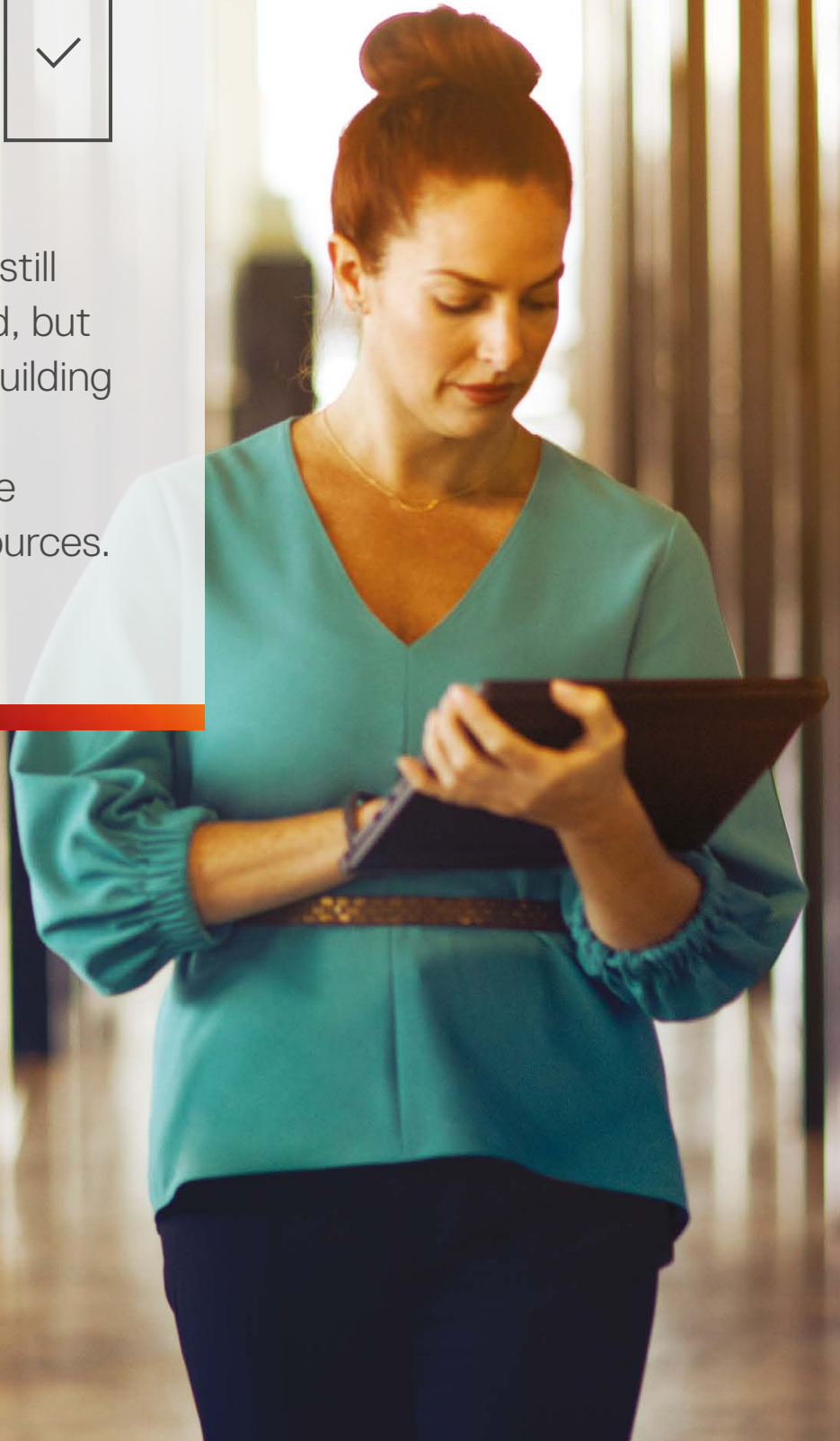




# Corridor Warrior



Corridor warriors might still be primarily office-based, but they move around the building and between locations, requiring fluid and mobile access to company resources.



# What a corridor warrior does

Mobility has been one of the biggest changes in office computing of the last decade, but lots of workers are still largely based in a central location. They just move around that location a lot, rather than staying at a specific desk all the time. This is the corridor warrior.

Wherever you go in the office building, you want the same, secure access to all the same IT services.

As a corridor warrior, you need a portable computer that doesn't compromise on ability, but is also readily transported from desk to desk to meeting room. You require good battery life so you can work out of the office on occasion as well. However, you also need your device to connect securely and seamlessly to the network-based software you use for individual working and collaboration.

## Docking stations at your desk

When corridor warriors are at the desks, they expect a similar experience to those with permanently installed client devices. So an easily connected docking station will be a major advantage, giving the user access to a larger screen than the laptop itself offers, as well as a full-sized keyboard and mouse. If these peripherals are accessible wirelessly, even better.

## Seamless access to network resources

You want to walk into a meeting room and immediately access the large wall screen or projection system within, without fiddling around to find the right cable, or even a cable at all. As you move around the building, you will also want to be sure that your notebook remains secure. But this isn't just about having a properly configured portable client device. The way this system interacts with the company's shared resources both in and outside the office space is paramount. The notebook is often just the front end to a suite of virtualized services.

15%

of employee time is spent in meetings

35%

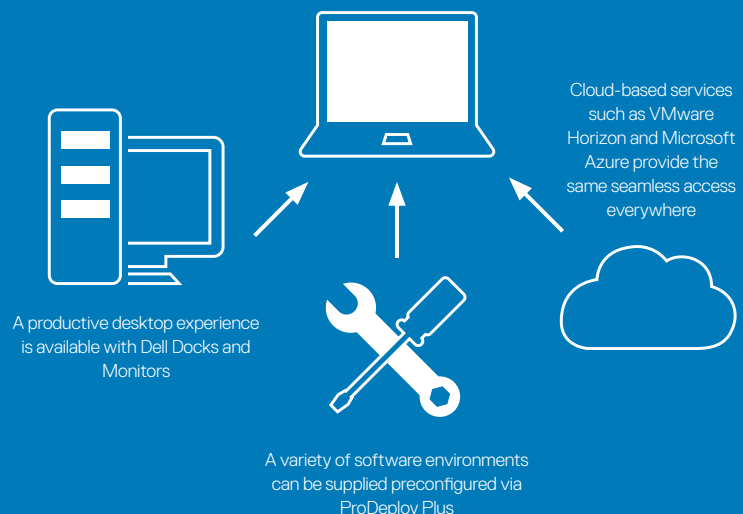
of middle manager time is spent in meetings

50%

of senior manager time is spent in meetings

[www.themuse.com/advice/how-much-time-do-we-spend-in-meetings-hint-its-scary](http://www.themuse.com/advice/how-much-time-do-we-spend-in-meetings-hint-its-scary)

Powerful Dell Latitude mobile devices provide access to software and services on the move





## Case study

The Austrian Institute of Technology (AIT) is the largest non-university research institute in Austria, and hosts more than 1,000 researchers at its Vienna facility and other locations.

The organization focuses on bridging the gap between industry-related infrastructure research and commercial technology to strengthen economic development.

Of its 1,260 staff, more than 1,100 are researchers working across eight sites. Each user has two workspaces on average, and some have up to six, so they need devices that they can easily move between workspaces. Around two-thirds of staff have Dell Latitude E-Series laptops. The laptops even meet the demands of scientific power users, who require high performance and scalability. For them, laptops are essentially mobile, handheld compute nodes with desktops serving as pure compute nodes attached to scientific instruments.

AIT Chief Information Officer Wolfgang Mitzner was looking for one partner to provide a set of solutions across the institute's server and client estates. He says, "We wanted reliable and stable systems, and a simple ordering process. We also value scalability, whether that's adding memory, hard drives or graphics cards for specific

use cases. Finally, we needed an efficient warranty and support process for such a large user base." AIT put these requirements in a public request for tender, which Dell EMC subsequently won.

On the server side, virtualization has played an important part in making AIT more efficient. "We virtualize everything that can be virtualized," says Mitzner. Around 80 percent of central workloads are virtualized with VMware, including AIT's web server, mail servers and central procurement application. It has around 35 physical Dell EMC PowerEdge servers running 120 virtual machines. Backup is handled by a Dell EMC PowerVault ML series tape library.

**"They say 'never change a winning team,' and Dell EMC is a vital member of our winning team."**

**Wolfgang Mitzner, Chief Information Officer, AIT Austrian Institute of Technology**

# Dell Technologies for corridor warriors

Dell EMC has everything from clients to servers to software for making the corridor warrior's office experience entirely seamless

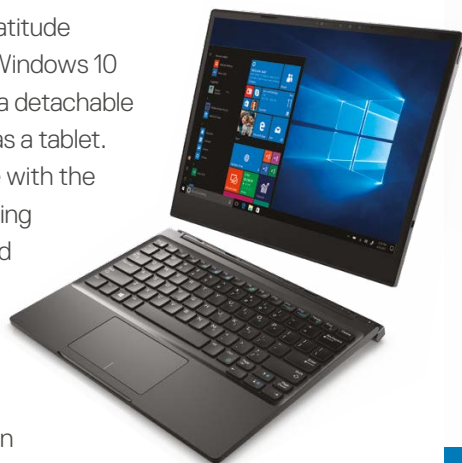
Providing a corridor warrior with the best possible user experience starts with the client device.

Dell has a wealth of options.

For example, the Dell Latitude 7000 Series 2-in-1 is a Windows 10 Pro notebook that has a detachable keyboard and doubles as a tablet.

The 7285 is compatible with the Dell Dock WD15, providing two full-HD displays and peripheral attachment with just one USB Type-C connection.

Wireless charging and a pen for handwriting on the 12-inch touchscreen are also available.



## ProDeploy Plus

Through ProDeploy Plus, a portable such as the Latitude 7285 can be pre-configured with collaboration software such as Skype for Business, Microsoft SharePoint, and Office 365. Dell notebooks are also compatible with Miracast, so that they can project to the Dell 86 Interactive Touch Monitor with wireless module.

Meeting room conferences can be made productive with Intel Unite software and a Dell OptiPlex Micro PC acting as local hub. This allows participants to connect wirelessly to projectors, interactive whiteboards or other displays in an instant. Switching between presenters is similarly

rapid, or up to four presenters can share their screens at once. Participants can distribute, review and amend files together in real time.

## Software as a service via VMware Horizon

The software on Dell client systems can be managed via Microsoft Dynamics integration with Dell EMC systems. Software-as-a-service and on-premises applications can be connected comprehensively so that they work from the same data pool. Corridor warriors can easily be presented with a virtualized endpoint environment as well, with Dell EMC offering packages of PowerEdge or VxRail and VMware Horizon, with PC-as-a-service options.

## Cloud-based services

Many IT services, such as Office 365, are moving to the cloud. Dell EMC servers are being built to interoperate with the Microsoft Azure stack. Dell notebooks can be pre-configured to connect directly to the Azure back end, so that users or their IT managers don't need to do anything to the client for it to access public cloud-based services over the network. Wherever a mobile user is working, in or outside the office, they get the same, secure software environment from first boot onwards.

Talk to your Dell EMC partner  
about how you can benefit from  
the full Dell Technologies portfolio.  
**futurereadyworkforce.com**

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 Windows 10 Pro

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